











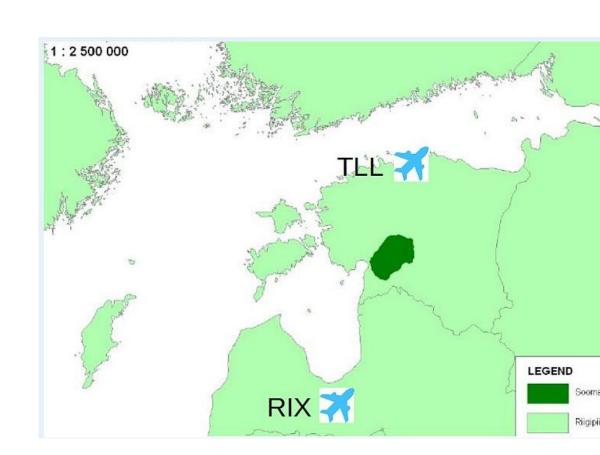
# Marketing of Soomaa Tourism Region

Kadi Ruumet & Aivar Ruukel Roosta - 28.09.2017

# Green Riverland Partnership Region

overlaps 95% with

Soomaa National Park Tourism Region



- what kind of marketing activities you have in your area
- in the past, -
- at the moment and
- marketing plan for the future

# who does marketing activities?

- Tourism businesses in the region
- Visitors to regions (Consumer Created Content posts, photos, videos)
- Estonian Tourist Board (visitestonia.com)
- State Forest Management Center (rmk.ee)
- Environmental Board (keskkonnaamet.ee)
- Estonian Rural Tourism Organization (maaturism.ee)
- Estonian media
- Foreign media



# for whom marketing? (target groups)

- Domestic visitors
  - Families with kids
  - Groups
  - ... and more
- Foreign visitors
  - Nature tourists
  - ...and more

# what type of marketing activities?

- Websites
- Social media (FB, Instagram, Youtube, ....)
- Brochures and maps
- Travel Fairs
- Press Trips
- FAM Trips for Tour Operators
- ... and more



#### visitestonia

Home > Where large > West belong



#### West Estonia

Western part of Estonia are surrounded by the Baltic Sea. Here the coastline is peppered with beaches, small seaside villages and holiday resorts with numerous spas. From unspellt beaches, yacht marinas and larger ports, there are many ways to arrive here and heaps of things to do.

The two main draws for western Estenia are the resort towns of Haapsalu and Pamu beasting cute weeden architecture and oodles of summer concerts and outdoor terraces. Visitors from Scandinavia and other neighbouring countries know to book early and head to the western coast of Estoria for the sondy beaches and long summer nights.

Western Exteria is also one of the best places for bird watching and animal tracking in the country. Here less the large Spomaa national park, a temporary home to millions of migratory birds each year. If you how loudly and listen quietly enough you might even get a response from a local pack of wolves reaming the local forests.

#### Did you know?

Much of the western coast of Estenia has been historically populated by Coastal Swedes.



#### Home 3: Where to go 3: South Estonia

#### South Estonia

Deep blue lakes hidden between rolling hills and valleys is what makes South Estonia a popular nature getaway destination.

Deep forests, a large national park, sleepy tillages and adorable towns with historical churches and manors is what best characterises the southern Estanian vibe. Southern parts of Estoria are also a home to many traditional communities, such as Setos and Old-

Here you will find Tartu, the oldest town in the Baltics, which also happens to be a home. to northern Europe's oldest university boasting groundbreaking discoveries since the 17th century. Moreover, the nearby town Otepaa has been the training ground for several Olympic medalists. If your hooday goals are bit more modest then South Estoria. is also great for science exhibitions, wester sports and spetrips into the wild.

#### Share (1 @ @ @ "Quaint towns set on wandering rivers or in picturesque valleys..."

Lonely Planet



#### Destinations











#### Destinations











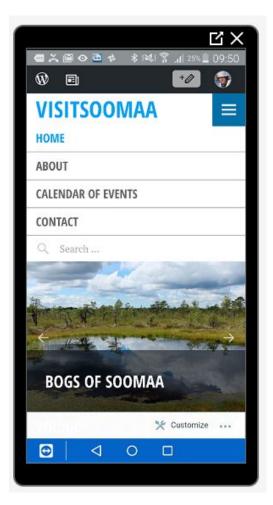


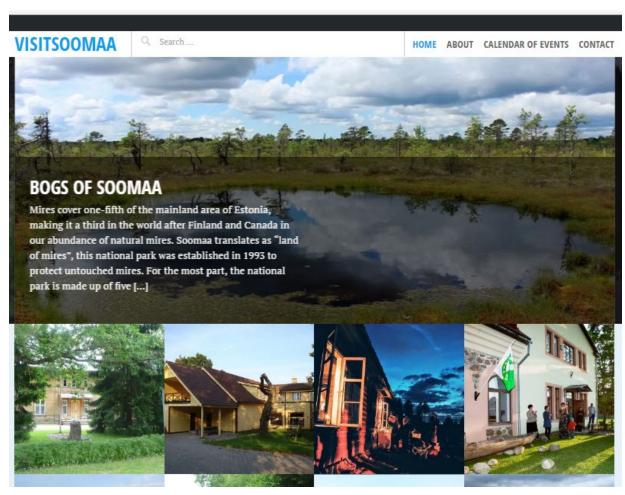
### visitestonia





#### visitsoomaa









## Soomaa rahvuspark





#### Kas teadsid?

- Soomaa rahvuspark on loodud suurte rabade, lamminiitude, soostunud metsade, lookleva sängiga jõgede ja kultuuripärandi uurimiseks, tutvustamiseks ja kaitseks.
- Rahvuspargi maastikku ilmestavad viis suurt raba ja viis eriilmelist jõge.
- Kuresoo rabas asub teadaolevalt Eesti kõige kõrgem rabanõlv kaheksa meetrit.
- Rahvuspargi eripäraks on peaaegu igal kevadel korduvad üleujutused, mida siinmail, viiendaks aastaajaks" kutsutakse.
- Rahvuspargi sümboliks on kujunenud ühepuulootsik ehk haabjas, mida peetakse vanimaks veesõiduvahendiks Eesti alal.
- Rahvuspargis asub Eesti kõrgeim sisemaa luide, mille suhteline kõrgus on kuni 11 m.
- Rahvuspargi rabades peatuvad rändel suured hanede ja sookurgede parved.













#### Eesti uus märk

Eesti uus märk



# marketing plan for future

There has been on ONE plan for marketing Soomaa national park tourism region

It is time to create it TOGETHER